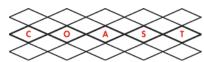


Lessons learned on the road to being a Sponsor-Investigator

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## Introduction

 Pediatric interventional cardiologist

 No formal research training
 No epidemiology or statistics training
 Minimal prior clinical research experience

 A candidate to organize and run an IDE trial? Hutzpah?

> At first ignorance was bliss, and then came the rude awakening

Let's get together, it will be alright: Bob Marley, "One Love" 1977 Working with the FDA

## ■ FDA ≠ FDA

- □ FDA/CDRH/ODE/DCD/ICDB
  - Directors, engineers, physician consultants



#### □ FDA/CDRH/OOC/DBM (BiMo)

 District offices, inspections, Form 483 observations, warning letters, etc.

# Working with the FDA

#### FDA rules for clinical trial

- Device Regulation and Guidance document
  - Title 21 CFR, Parts 1-1499
  - Part 812 Investigational Device Exemption (IDE)
    - □ Subparts A-G, Sections 1-150
  - Part 50 Protection of Human Subjects
    Subparts A-D,

#### OHSR (Office of Human Subject Research) rules

Public Welfare

- Title 45 CFR, Parts 1- 199
- Part 46 Protection of Human Subjects
  - □ Subparts A- D

## Start – up Challenges I

- Preclinical/bench testing requirements
  - Extensive and expensive
    - Metallurgy, tissue interactions, corrosion testing, package sterility, device durability, device deliverability, etc.
  - □ Guidance for Industry and FDA Staff
    - Non Clinical Tests and Recommended Labeling for Intravascular Stents and Associated Delivery Systems, 1/13/2005

## Start – up Challenges II

- Development of a protocol capable of demonstrating safety and effectiveness in a reasonable time frame
  - □ Control group?
    - Even though more powerful, is it ethical or practically possible?
  - □ Performance objectives?
    - Are there adequate comparisons in the literature?

## Hell is full of good intentions or desires

Saint Bernard of Clairvaux (1091-1153)

- Physicians are genuinely eager to volunteer for trial participation
  - □ Enthusiasm vs reality
    - Eager to join, but later are less eager to perform the less glamorous aspects of trial work

Desire to be included vs cost of being included

 MDs may offer to work for little, but institutional budget offices are not so accommodating

## Hell is full of good intentions or desires Saint Bernard of Clairvaux (1091-1153)

- Physicians are genuinely eager to volunteer for enrollment, core lab or DSMB duties, but...
  - Reality: IRB submissions, research nurses, data entry and university overhead are expensive
    - Contract and research administrators are not as generous
  - □ Investigator fatigue can set in:
    - Novelty wears off, trial drags on, new products emerge
  - Recruitment, data delivery, core lab review and DSMB duties can be time consuming and in reality financial rewards help

### Show me the money! C. Crowe "Jerry MacGuire" 1996

Industry estimate: pivotal trials for ~100
 subjects costs approximately \$3-10,000,000
 for recruitment and **five** years of follow up, eg.
 ~ \$600,000/yr

#### Money makes the world go round J. Kander, F. Ebb, "Caberet",1972

- Clinical trials are expensive, Costs Include:
  - Organizing center: trial PI and research coordinator salaries,
  - Data management: statistician, data coordinator and database management salaries
  - Data collection: Per patient payments
  - Participating centers: Start up expenses, IRB payments, PI and research nurse salary support, and indirect (overhead)
  - Regulatory: DSMB, core labs
  - Miscellaneous: Training and meeting expenses

# Money, that's what I want...Berry Gordy, 1963

- Clinical Site Expenses
  - Research coordinators or nurses
  - □IRB fees
    - new submission, protocol changes, annual continuing reviews
  - Clinic visits, data entry, lab testing
  - □ Interpreters and translation of consent forms

# Learning to herd cats

- Pediatric cardiologists are individualists and very dedicated to their patients
  - Protocol deviations!!!
  - Unauthorized use of devices
- IRBs, ORAs and finance offices are not all alike
  - □ IRBs, like corporations are people!
  - individualistic, often inflexible
  - Should have uniform mission and guidelines, but interpretations can be quite different



The daydreams of cat herders

## Herding Cats

- Complex, detailed protocols are difficult to enforce and lead to many, many protocol deviations
  - looks bad and endangers trial outcome
- Very difficult to keep data flowing
  - Limited response to financial inducement, sense of duty, exposure, begging, etc. need to use all of these
  - $\hfill\square$  Core labs can be slow
    - Discrepancies between Core lab and clinical site challenging to resolve
- Forget academia
  - Protocols should be functional, practical only
- K.I.S.S.!!!

# My Conclusions

- Being a Sponsor-Investigator of a multicenter clinical trial is challenging
- Collaboration within the pediatric cardiology world is essential
- There is need for even more collaboration and instruction from our FDA colleagues
- A new mechanism for funding pediatric device trials is needed

## My next job...

